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Real Estate Education Committee

10/05/2017 09:30 AM


861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904


Posted: 9/25/2017 NW



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STATE OF DELAWARE

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**REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE**

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AGENDA

**(Amended items are noted with an
asterisk)**

I. Call to Order

II. Review and Approval of Minutes - September 7, 2017

III. Unfinished Business

- A. Review and Clarification of Education Guidelines for New Instructors for Pre-Licensing Courses

IV. New Business

- A. Update from Commission
- B. Review of Course Provider Application(s)
 - 1. New Castle Board of REALTORS
 - a. REALTOR Safety & Self Defense
 - 2. Nicholas Quercetti, Jr.
 - a. Reverse Mortgage for Purchase
 - 3. Association of Realtors School
 - a. New Disclosure Forms: What You Need to Know
 - b. Ethics in Real Estate
 - c. 1031 Tax Deferred Exchanges
 - 4. The CE Shop, Inc.
 - a. New Salesperson Module 1: Professional Standards in Real Estate
 - b. New Salesperson Module 2: Agreement of Sale/Buyer Representation
 - c. New Salesperson Module 3: Real Estate Documents/Seller Representation
 - d. New Salesperson Module 4: Real Estate Professionalism
 - 5. Central Delaware Real Estate Academy
 - a. Pre-Licensing Course
 - 6. Coldwell Banker Residential Brokerage School of Real Estate
 - a. Delaware Pre-Licensing Course

- C. Review of Instructor Application(s)
1. Noelle Barbone - Renewal Application
 2. Scott Deputy - Renewal Application
 3. Deminic Cardone - Renewal Application
 4. Albert Hughes - Renewal Application
 5. Lester Albright - Renewal Application
 6. Erica Wolfe, Esq. - New Application
 7. James Cassidy, Jr. - New Application

V. Correspondence

VI. Other Business before the Committee (For Discussion Only)

VII. Public Comment

VIII. Next Meeting - November 2, 2017

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.